2024 EASP Small Group Meeting – Pescara, April 17th to April 19th



Are Mediterranean societies honor cultures?

The cultural logics of Honor, Face, and Dignity in Southern-Europe and the MENA Region

Vivian L. Vignoles, Alexander Kirchner-Häusler, Ayşe K. Üskül, & The HONORLOGIC Project Team



"[Greek] Sarakatsani were deeply concerned about three things: sheep, children, [...] and honour"

- Campbell, 1964

Mediterranean societies have long been assumed to emphasize honor as a core social value

(e.g., Peristiany, 1965; Pitt-Rivers, 1968; Herzfeld, 1980)

and often have been used as cultural comparison groups to Western or East-Asian societies in more recent psychological research

Leung & Cohen, 2011
Self-Worth
Belongs to

Dignity

e.g., Northern US, Western Europe e.

e.g., Mediterranean, South America

Honor

Face

e.g., South-East Asia

Internal

External/Both

Mostly External

Everyone

Some

You have it, unless you lose it

Can it be lost?

No

Yes

Yes

Context

Autonomous, independent people

Competitive environment of rough equals

Hierarchy

Interactions & Exchanges

Contract among equals, moderate tit-for-tat

Strong reciprocity norms, competitive

Guided by status within hierarchy, reciprocity

"Good" behavior

Internal guilt and external S

Shame and direct retribution

Shame, loss of face, and ingroup punishment

"Bad" people

No internal compass or sense of dignity

system of law

No concerns for honor or opinion of others

No concern for face or opinion of others

Leung & Coher 2011
Solf Voluntion

Dignity

e.g., Northern US, Western Europe e.g., Mediterranean, South America

Face

e.g., South-East Asia

Self-Valuation

Internal

External/Both

Honor

Mostly External

Belongs to

Everyone

Some

You have it, unless you lose it

Can it be lost?

No

Yes

Yes

Context

Autonomous, independent people

Competitive environment of rough equals

Hierarchy

Interactions & Exchanges

Contract among equals, moderate tit-for-tat

Strong reciprocity norms, competitive

Guided by status within hierarchy, reciprocity

"Good" behavior

Internal guilt and external system of law

Shame and direct retribution

Shame, loss of face, and ingroup punishment

"Bad" people

No internal compass or sense of dignity

No concerns for honor or opinion of others

No concern for face or opinion of others

Leung & Cohen, 2011
Self-Valuation
Belongs to
Can it he leet?

Dignity

e.g., Northern US, Western Europe e.g

e.g., Mediterranean, South America

Face

e.g., South-East Asia

ation Internal

al External/Both

Mostly External

Everyone

Some

Honor

You have it, unless you lose it

Can it be lost?

No

Yes

Yes

Context

Autonomous, independent people

Competitive environment of rough equals

Hierarchy

Interactions & Exchanges

Contract among equals, moderate tit-for-tat

Strong reciprocity norms, competitive

Guided by status within hierarchy, reciprocity

"Good" behavior

Internal guilt and external system of law

Shame and direct retribution

Shame, loss of face, and ingroup punishment

"Bad" people

No internal compass or sense of dignity

No concerns for honor or opinion of others

No concern for face or opinion of others



A systematic investigation of honor endorsement in the Mediterranean is still lacking

Insights into the homogeneity of honor endorsement in Mediterranean societies are scarce

Correspondence of personal endorsement with societal perceptions of honor still an open question

Study 1

Multinational survey study with student samples from university pools

Goal:

Mapping dignity, face, and honor in Western, Eastern, and Mediterranean regions

Sample:

N = **2942** participants from 11 countries

Measures:

- » Honor, Face, Dignity Values
- >> Honor, Face, Dignity Concerns
- Various Measures of Socio-Cognitive Orientation

Study 2

Multinational survey study with samples from a more general population

Goal:

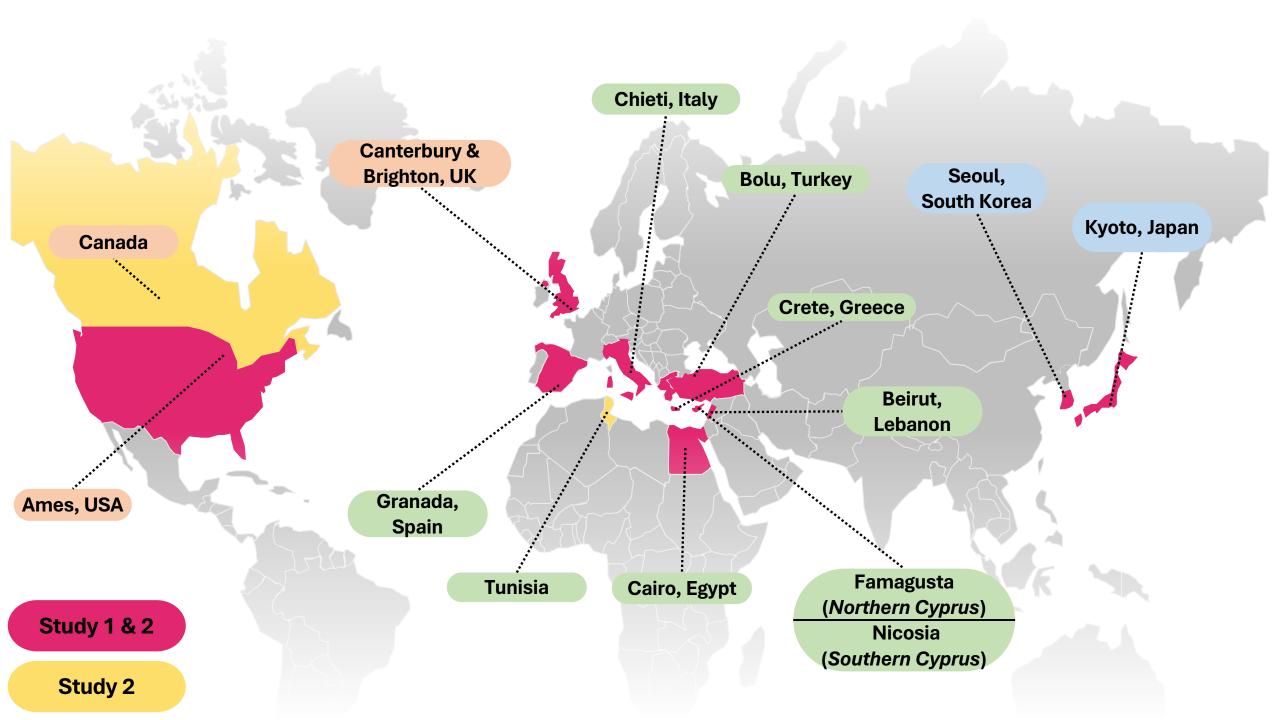
Replicating our honor value findings in a more general sample

Sample:

N = **5493** participants from 14 countries

Measures:

- >> Honor Values
- **>>**



Research Aim 1: Mapping dignity, face, and honor in the West, East, and Mediterranean

Cultural Values

(22 items from Yao et al., 2017; Smith et al., 2017)

Held values and normative beliefs about how people should behave

Example Items:

"People should not care what others around them think." (Dignity)

"It is important to maintain harmony within one's group." (Face)

"People should be concerned about their family having a bad reputation." (Honor)

Asked for both

- » self-endorsement:
 How much do <u>you</u> agree or disagree?
- » perceived-societal endorsement: How much would most people in your society agree or disagree?

Cultural Concerns

(24 items from Guerra et al., 2013 + face & dignity items)

Negative feelings after goals have been obstructed or reputation threatened

Example Items:

"...you made decisions based on others' opinions and not your own?" (Dignity)

"...you lost control over your behavior in front of others?" (Face)

"...you did something to damage your family's reputation?" (Honor)

Asked for both

- » self-endorsement:
 How bad would you feel if...
- » perceived-societal endorsement:
 How bad would most people in your society feel
 if...

Cultural Values

(22 items from Yao et al., 2017; Smith et al., 2017)

Held values and normative beliefs about how people should behave

Example Items:

"People should not care what others around them think." (Dignity)

"It is important to maintain harmony within one's group." (Face)

"People should be concerned about their family having a bad reputation." (Honor)

Asked for both

- » self-endorsement:
 How much do <u>you</u> agree or disagree?
- » perceived-societal endorsement: How much would most people in your society agree or disagree?

Cultural Concerns

(24 items from Guerra et al., 2013 + face & dignity items)

Negative feelings after goals have been obstructed or reputation threatened

Example Items:

"...you made decisions based on others' opinions and not your own?" (Dignity)

"...you lost control over your behavior in front of others?" (Face)

"...you did something to damage your family's reputation?" (Honor)

Asked for both

- >> self-endorsement:
 How bad would you feel if...
- >> perceived-societal endorsement:
 How bad would most people in your society feel
 if...

Perceived-Societal Values

Perceptions of societal values and normative beliefs about how people should behave

Honor

Face

Dignity

Cultures (Gender x Country)

Individuals

Face

Dignity

Defense of Family Reputation

Self-Promotion & Retaliation

Personal Values

Personally held values and normative beliefs about how people should behave

Honor

Face

Dignity

Cultures (Gender x Country)

Individuals

Face

Dignity

Defense of Family Reputation

Self-Promotion & Retaliation

Perceived-Societal Values

Perceptions of societal values and normative beliefs about how people should behave

Honor

Face

Dignity

Cultures (Gender x Country)

Individuals

Face

Dignity

Defense of Family Reputation

Self-Promotion & Retaliation

Personal Values

Personally held values and normative beliefs about how people should behave

Honor

Face

Dignity

Cultures (Gender x Country)

Individuals

Face

Dignity

Defense of Family Reputation

Self-Promotion & Retaliation

Mensah & Chen, 2010

Study 1: Student Samples

Study 2: General Population

Dignity

Face

Honor Honor

Anglo- West	Latin Europe	South- eastern Europe	Middle East	East Asia	Anglo- West	Latin Europe	South- eastern Europe	Middle East	East Asia
U.S.	Spain	Greece	Egypt	Japan	U.S.	Spain	Greece	Egypt	Japan
U.K.	Italy	Southern	Turkey	South	U.K.	Italy	Southern	Turkey	South
		Cyprus	Lebanon	Korea	Canada		Cyprus	Lebanon	Korea
			Northern					Northern	
			Cyprus					Cyprus	
								Tunisia	

Study 1: Student Samples

Dignity 0.37_a 0.12_{bc} 0.16_b -0.12_c -0.51_d Face -0.21_a -0.1_a -0.16_a 0.07_{ab} -0.38_a -0.18_a 0.01_b South-Middle Latin Anglo-East Asia Eastern East West Europe Europe

Study 2: General Population

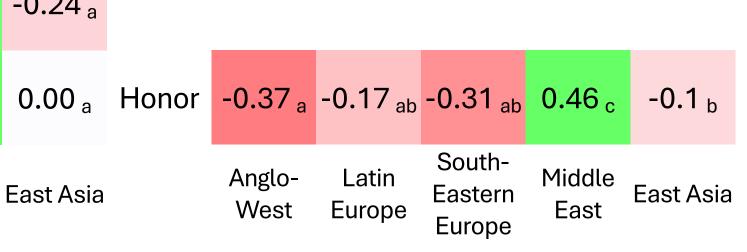


Own Personal Endorsement

Study 1: Student Samples

0.45_a -0.08_b 0.19_b 0.09_b Dignity | Face -0.11_a -0.14_a -0.48_a 0.53_b -0.2_a -0.53_b -0.39_{ab} 0.58_c Honor South-Middle Anglo-Latin East Asia Eastern East West Europe Europe

Study 2: General Population



- Self-ratings often did not align with people's perceptions of societies.
- Perceived-societal ratings appeared to categorize cultural groups more sensibly and clearly.
- Mediterranean cultural groups were not homogenous in their patterns of honor endorsement.

Research Aim 2: Explaining cultural differences in socio-cognitive tendencies

Study 1

Multinational survey study with student samples from university pools

Goal:

Mapping dignity, face, and honor in Western, Eastern, and Mediterranean regions

Sample:

N = **2942** participants from 11 countries

Measures:

- >> Honor, Face, Dignity Values
- >> Honor, Face, Dignity Concerns
- » Various Measures of Socio-Cognitive Orientation

Study 2

Multinational survey study with samples from a more general population

Goal:

Replicating our honor value findings in a more general sample

Sample:

N = **5493** participants from 14 countries

Measures:

- >> Honor Values
- **>>**

Unpacking socio-cognitive differences

- » Uskul and colleagues (2023) found cultural differences on several sociocognitive indicators between Mediterranean and Anglo-Western / dignity and East-Asian / face cultures
- >> Unpacking culture: Can honor values explain differences in socio-cognitive tendencies? (e.g., Bond & Tedeschi, 2001)

Disengaging (vs. Engaging) Emotions

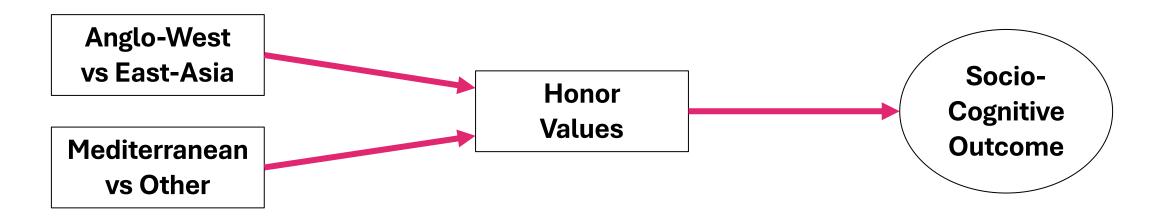
Personal (vs. Social) Happiness

Symbolic Self-Inflation

Third-Person Perspective Taking

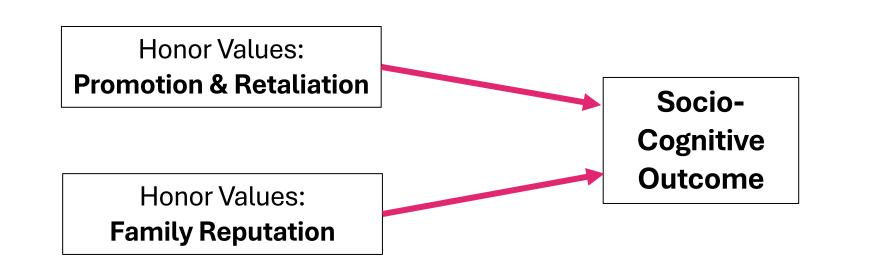
	Ingroup Closeness
ry	Nepotism in Reward Situations
Exploratory	Nepotism in Punishment Situations
xplo	Dispositional Attribution Bias
Ê	Thematic Categorization
	Inclusion of Contextual Information

Unpacking socio-cognitive orientation



Cultures (Gender x Country)

Individuals



Perceptions of
Society

Own Personal Endorsement

ı	_
ı	C
ı	Č
ı	
ı	Τ
ı	-
ı	
ı	_
ı	
ı	
ı	
ı	7
ı	
ı	

Disengaging (vs. Engaging) Emotions	Positive Mediation Effect	No effect
Personal (vs. Social) Happiness	No effect	No effect
Symbolic Self-Inflation	No effect	No effect
Third-Person Perspective Taking	Positive Mediation Effect	No effect

_	
	1
0	
ĭ	
g	
0	
Q	
\times	
Û	

	Ingroup Closeness	No effect	No effect
,	Nepotism in Reward Situations	Negative Mediation Effect	No effect
5	Nepotism in Punishment Situations	No effect	No effect
2	Dispositional Attribution Bias	Positive Indirect Effect	No effect
,	Thematic Categorization	No effect	No effect
	Inclusion of Contextual Information	No effect	No effect

Summary



- Perceived societal honor values explained differences in some, but not all socio-cognitive measures. Personal honor did not.
- 2. Honor values did not explain Western vs East Asian differences in socio-cognitive orientations.
- 3. Culture level effects of honor were not reducible to individual-level effects.

General Summary



- Mediterranean societies did show an emphasis on honor but were not homogenous.
- 2. The level of analysis as well as the type of measure mattered.
- Perceptions of honor in one's environment at times performed better than personal endorsement.

Thank you for your attention!











